

Vendor Provided Inserts

Those vendors who provided inserts for this desk guide are listed below.

- A & T Systems
- Booz|Allen|Hamilton
- Centech
- EDS
- EPS
- GTI
- ISS
- MAI
- MC Dean
- NextiraOne Federal
- SAIC
- SBC DataComm
- Veridian
- Verizon



Prime Contractor: A&T Systems, Inc.
 Contract No.: GS00T03AHD0001
 Address: 12520 Prosperity Drive, Suite 300
 Silver Spring, MD 20904
 Program Manager: Bob Kornhauser
 Phone: 301-384-1425 x339 or 301-793-9454 (cell)
 Fax: 301-384-1405
 EMail: robert.kornhauser@ats.com
 url: www.ats.com or <http://connections.ats.com/cart/customer/home.php>

Connections Categories: Equipment and Services
 Support Services
 Solutions

Partner Firms: Compuware Adtran Alcatel Anixter
 BandWiz Convergent Tech Cisco Alcatel
 Cyberguard Cybermation Chatsworth 3Com
 DecisionOne Enabling Tech KIS Metier Motorola
 MXC Net Star-1 Nextel Nortel
 Onyx Riverstone AT&T Siemens
 Northrop Grumman Pro Products Siebel
 Sprint Sun TAG XO TESSCO
 Blackberry Autonomy Zzyzx Active Voice
 WebMethods Market Central

Team Strengths: Focus on managed services
 ✓ Wireless communications
 ✓ Video conferencing
 ✓ System (physical and data) security
 ✓ Storage solutions

Provision of every product and service referenced in RFP
 Scope of available "best of breed" products and services
 Past performance qualifications
 Creative "solutions"
 Ease of interaction with A&T and team members

Booz|Allen|Hamilton

About the Firm

Booz Allen Hamilton combines strategy with technology and insight with action, working with clients to deliver results today that endure tomorrow. A global leader in strategy and technology consulting, Booz Allen provides services to major international corporations and government clients around the world.

Booz Allen is a private corporation with 11,000+ staff on six continents. Headquartered in McLean Virginia, Booz Allen is a trusted advisor and consultant to almost all of the agencies of the Federal Government.

Our Major Areas of Expertise

- Strategy
- Organization and Strategic Leadership
- Security, Operations, and Maintenance
- Information Technology Analysis, Design and Delivery
- Technology and Applications Management
- Turnkey managed IT Solutions

CONNECTIONS

Telecommunications solutions for the 21st Century

SERVICES CATEGORY

Booz Allen delivers advanced technology solutions that enhance organizational capabilities, improve performance, and ensure cost efficiency—so you can worry less about IT and focus on your mission. With more than 3000 task orders delivered to our federal clients, we have the experience and insight needed to help you:

Streamline IT Operations – Allowing organizations to focus internal IT staff on strategic mission requirements

Maximize value – Maximizing the utility of capital investments, identifying cost effective ways to use new technology, and ensuring deployed infrastructure achieves the expected benefit

Increase efficiency – Leveraging experienced resources to minimize the time required for acquiring, installing, monitoring, maintaining, and upgrading infrastructure.

Reduce operating costs – Minimizing the training and education expenses necessary for IT workers to stay current and to manage the transition to emerging technologies

Contact:

Phone:	888-224-7041
Email:	connectionscontract@bah.com
Website:	connections.bah.com
Program Manager:	Nick Kuttner 703-902-5393
Deputy PM:	Tim Kelleher 703-377-4440



CENTECH is a provider of world-class solutions in the areas of network engineering services, network consulting services, and information technologies solutions.

CENTECH has over 20 years consistently earned a reputation among its clients of providing responsive and excellent services through innovation and dedication.

The goals of CENTECH are inextricably tied to our clients' satisfaction.

Networking Engineering Solutions

Centech's primary core competency is in the area of networking and telecommunications. We specialize in the design, development, testing, implementation, operations and maintenance of networks.

Network Consulting Solutions

As a compliment to our engineering expertise, CENTECH provides network-consulting services to address specific high-order staffing requirements for its clients.

Information Technologies Solutions

Information Technology Solutions specializes in business applications and IT infrastructure solutions.

CENTECH TEAM COVERS ALL CONNECTIONS REQUIREMENTS

Category 1 Equipment and Services	Category 2 Support Services	Category 3 Solution
<u>Voice</u> ADC, CRI, CISCO, Riverstone, Siemens, Fujitsu, Power & Telephone.	<u>Professional Series</u> CENTECH, Fujitsu, ADC, Sprint, Hewlett Packard (HP), CISCO, Siemens.	<u>Voice Commo</u> CENTECH, Hewlett Packard (HP) CRI, Sprint, Fujitsu.
<u>Data</u> CISCO, Siemens, CRF, ADC, Riverstone, Power & Telephone.	<u>Technical Series</u> CENTECH, Lightwave, CISCO, Orius, Siemens, Fujitsu, Sprint, Bechtel, Convergent, AB Floyd Enterprises.	<u>Data Commo</u> CENTECH, Sprint, Bechtel, Fujitsu, CRI.
<u>Video</u> Power & Telephone, Riverstone, Columbus Computing.	<u>E-Business Series</u> Sprint, CRI, Hewlett Packard (HP).	<u>Cable/Wire Management</u> Sprint, Bechtel
<u>Supporting Equipment and Services</u> ADC, Siemens, Riverstone, Moreng, Power & Telephone, CRI, Columbus Computing.		<u>Voice/Video Conferencing</u> Sprint, Bechtel, CRI, Fujitsu, VGS. <u>Customer Service</u> Sprint, Bechtel <u>Other Solutions As Proposed</u> Bechtel

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Eric Campbell, *Marketing*
301.585.4800, ecampbell@centech.com

Visit www.centech-gsa.com for more information

EDS - GSA CONNECTIONS

EDS, the leading global services company, provides strategy, implementation, business transformation and operational solutions for clients managing the business and technology complexities of the digital economy. EDS brings together the world's best technologies to address critical client business imperatives. It helps clients eliminate boundaries, collaborate in new ways, establish their customers' trust and continuously seek improvement.

EDS facts

- Established: 1962 (as Electronic Data Systems Corporation)
- Headquarters: Plano, Texas
- Employees: Approximately 137,000 in 60 countries
- 2002 revenues: \$21.5 billion
- 2002 total contract signings: \$24.4 billion

EDS- GSA Connections Strengths

Our Connections team features some of the strongest business partners in the telecommunications industry. Our partners bring a multitude of experience in telecommunications analysis, design, implementation, testing, and maintenance for voice, data, and video solutions. We work with our clients to determine business needs and offer quality solutions to streamline business processes economically, such as converged network services, asset management services, billing audits, co-location services, and VoIP solutions. Additionally, we offer solutions to protect federal information such as Information Assurance Assessments, Secure Messaging and High Assurance Systems, Firewall Monitoring and Intrusion Detection, and PKI Consulting and Managed Vault Solutions. EDS is committed to the integration of small businesses into its Support Services and Solutions business opportunities with a 40% small business goal. EDS competes in Categories 2 and 3, for more about EDS – GSA CONNECTIONS, visit us at

www.eds-gov.com/gsaconnections.

Did you know? EDS ...

- Has more than 35,000 business and government clients around the world.
- Holds the largest IT contract in U.S. government history: the \$6.9 billion Navy/Marine Corps Intranet.
- Manages more than 50,000 servers in 16 major data centers and more than 170 client-owned and regional data centers.
- Supports more than 3.3 million desktops around the world.
- Is a global leader in information security and data privacy services.
- Is the largest provider of U.S. Medicaid and Medicare process management services, administering more than \$80 billion in benefits each year.
- Manages more than 350 million customer relationships and more than 2 billion client customer interactions annually in 41 languages.
- Operates more than 90 solutions centers in 60 countries on six continents, providing applications development and mainframe services to clients.
- Deployed the EDS Service Excellence Dashboard, a unique and interactive tool to measure client satisfaction, which helps EDS assure its clients of unparalleled service.
- Offers the world's most comprehensive suite of product lifecycle management solutions, with more than 1.9 million "seats" of software installed.

EDS- GSA Connections POC:

Ed Marble, Program Manager

PH: 703-733-3006, E-mail: Ed.marble@eds.com



Connections Contract # GS00T03AHD0003

EPS was awarded a contract for all three CONNECTIONS categories. EPS is now accepting task orders under the CONNECTIONS contract from a wide variety of Federal Government agencies, both civilian and military.

Whether your agency or customer needs to purchase one patch cord, one telephone handset, one server or a complete "turnkey" integrated voice, data and video system, CONNECTIONS is the contract vehicle and EPS is the vendor best suited to fulfill your requirements:

Category 1 Equipment & Services

Voice, Data and/or Video Equipment
Supporting Service

Category 2 Support Services

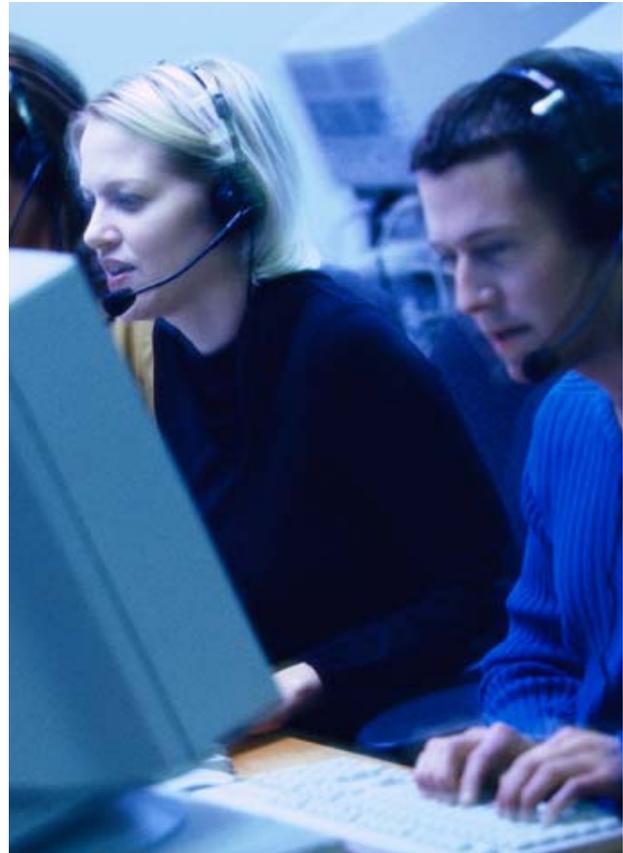
Professional, Technical and E- Business
Consulting and/or Operations Resources

Category 3 (Turnkey) Solutions

Voice, Data, and/or Video Systems
Integrated Cable Infrastructure
Cable & Wire Management
Voice & Video Conferencing
Billing & Account Management
Network and/or Facilities Security

The EPS CONNECTIONS solution affords government agencies access to an online ordering system to procure equipment and services in a more efficient, time-sensitive manner at URL <http://connections.epscorp.com>.

EPS has successfully performed similar work under numerous GSA and agency programs, contracts and schedules...including projects for CECOM, DOJ, GSA, INS, NASA, NSA, NOAA, USAF, US ARMY, US Army Corp of Engineers, USDA, US Federal Air Marshals, US Department of State, US Marine Corps, US NAVY to name but a few.



EPS has the personnel and financial resources to meet your equipment, services and solutions needs...meeting all of your contracted requirements, on-time and on-budget.

EPS CONNECTIONS Contact

Ms. Joanne DeFazio

78 Apple Street

Tinton Falls, NJ 07724

Phone: (866) EPS-CONN

: (866) 377-2666

Fax : (732) 530-4726

E-mail : orders@epscorp.com

<http://connections.epscorp.com/shop.aspx>

Government Telecommunications, Inc.

Connections Contract GS00T03AHD0007

GTI Can Help You

Highlights of the Connections Contract GS00T03AHD0007

GTI's Connections Contract provides:

- Telecommunications products and services under the Equipment and Services Category and Support Services Category nationwide
- Over 25,000 product CLINs and Over 100 Labor CLINs
- Broad base of COTS equipment and Other Direct Costs (ODC) allowed
- Flexibility for Agencies to determine their own unique requirements

What can Connections do for me?

The CONNECTIONS contract is available for all Federal Agencies to modernize or enhance their telecommunications system infrastructures or capabilities with leading edge, proven and dependable products and services including:

- Multi-functional inside/outside plant wiring
- PBXs, Key Systems, Switches, Routers, Modems, etc.
- LAN/WAN hardware and software support
- Wireless, video, data systems, and support
- Engineering, design and installation professional services

Why the GTI team?

GTI has assembled a strong team consisting of world class service providers, original equipment manufacturers (OEM), equipment vendors and subcontractors. These partners include some of the best known names in the business: CSC, SBC, 3M, DigitalNet, Siemens, Verizon, AT&T, Nortel, Cisco and others. Our team is committed to providing the very best products, services and solutions at the most reasonable cost. GTI will partner with you to develop and provide superior products and services for voice, data and video applications, security requirements, and lifecycle support.

Customer Satisfaction is Our No. 1 Goal!



Government Telecommunications, Inc
4500 Southgate Place, Suite 300
Phone: 800-352-6203
Fax: 703-266-0977 or
www.govtel.com



Your CONNECTION to Telecommunications Equipment, Support Services, and Solutions

To provide the most flexible and capable CONNECTIONS to telecommunications equipment, support services, and solutions, **Information Systems Support, Inc. (ISS)** has assembled a superior team of industry professionals. The ISS Team includes Avaya Inc., AV Washington, NetCom Solutions, Open System Sciences, REVL, TSR, and Unisys. Of the 17 \$35B CONNECTIONS program contract awardees, the ISS Team was one of only six service providers awarded in all categories (equipment, support services, and solutions), offering unsurpassed capabilities, customer service, collaboration, and communication.

- **Customer Service.** The ISS Team stands out in performance and customer satisfaction, offering twenty-four hour support and service hotline — 1-800-ISS-CNNT (2668). The ISS Team currently serves customers throughout the United States including Alaska and Hawaii, the District of Columbia, as well as the U.S. territories.
- **Collaboration.** The ISS Team will work in close partnership with your team to design the most effective solutions for your telecommunications requirements.
- **Communication.** The ISS Team provides a single point of contact for all equipment, services, technical and project management personnel, and turn-key solutions nationwide.
- **Capability.** The ISS Team provides the knowledge, skills, and abilities to ensure the successful delivery of high quality services and solutions that are met on time and within budget to ensure low risk to your mission requirements.

ISS Team Six Areas of Support

As shown in the table that follows, the ISS Team offers six areas of support in Telecommunications Equipment, Support Services, and Solutions under the CONNECTIONS contract.

Areas of Support		Service Offerings
1.	Voice Communications	<ul style="list-style-type: none"> • Complete solutions for voice communications that include installation, operation, and maintenance of PBXs, wireless PBXs, VoIP and other voice over packet systems • Voice equipment and services including circuit and packet-based telephones, PBXs, multiplexers, automatic call distribution systems, and unified messaging systems
2.	Data Communications	<ul style="list-style-type: none"> • Complete solutions for data communications that include installation, operation, and maintenance of LANs, wireless LANs, and messaging systems • Data concentrators, routers, switches, and virtual private networks
3.	Cable and Wire Management	<ul style="list-style-type: none"> • Complete solutions for cable and wire management involving new installations and legacy systems • Supporting services and equipment including cabling and wiring, power systems, equipment racks, and cross CONNECTIONS panels
4.	Voice and Video Conferencing	<ul style="list-style-type: none"> • Voice and video conferencing • Video systems including codecs, and inverse multiplexers
5.	Billing & Account Management Support	<ul style="list-style-type: none"> • ISS CONNECTIONS Storefront (www.issCONNECTIONS.com) and 1-800-ISS-CNNT (2668)
6.	Customer Service Functions	<ul style="list-style-type: none"> • ISS CONNECTIONS Storefront (www.issCONNECTIONS.com) and 1-800-ISS-CNNT (2668)

Ordering Information/Contacts

To order and learn more about our dynamic team, please CALL **1.800.iss.cnnt** or visit our website at **www.issCONNECTIONS.com**. To order through GSA, contact your GSA Representative at www.gsa.gov/CONNECTIONS, using contract number GS-00T03AHD-0004.

<ul style="list-style-type: none"> • Paul Schapiro, Vice President, CONNECTIONS Program Manager pschapiro@iss-md.com 	<ul style="list-style-type: none"> • Wayne DeAtley, Vice President, Eastern Operations wdeatley@iss-md.com
<ul style="list-style-type: none"> • Mark Morein, Senior Vice President, Corporate Programs mmorein@iss-md.com 	<ul style="list-style-type: none"> • P. Scott McMurray, Vice President, Business Development smcmurray@iss-md.com

Information Systems Support, Inc. (ISS) is one of the nation's leading and fastest growing information technology, communications, and logistics management services companies. With more than 1,000 people in 50 national and international offices and staff locations, the company generated net revenues of more than \$130 million in fiscal year 2002. We provide a wide range of services that allow our people to provide the best available solutions to your business challenges. We specialize in systems engineering and management of telecommunications infrastructure, APCO 25-compliant land mobile radio systems, integrated logistics, tele-healthcare systems, and biometrics solutions and hardware. We offer these services under CONNECTIONS and other GWACs. Our mission is to be a worldwide leading-edge technology solutions and services provider, creating value for our customers through proactive client partnerships, dedication to our employees, continuous quality improvement, and long-term financial strength. Visit us on the web at www.iss-md.com.

GSA CONNECTIONS

SUPPORT SERVICES



Management Applications

MAI, an industry leading technology provider, was founded with a mission to provide cost-effective, advanced technological solutions.

MAI provides scalability and the latest emerging technologies to our customers allowing them to save money with the best overall technical solution. Our extensive knowledge and experience allows us to not only identify problems within an existing network, but also to foresee future problems.

State-of-the-Art-Solutions

MAI has been a leader on the forefront of data communications and network management for commercial, retail and government enterprises for nearly a decade, focusing on:

- Frame Relay, VSAT, ISDN & ATM Solutions
- WAN/LAN Designs & Installation
- Systems Migration & Project Management
- Increased Uptime and ROI
- Systems Integration & Authorized Resale
- Video Conferencing/Distance Learning
- Retail Systems Modernization

Connections

GSA's Connections provides customers with a single contract vehicle to order a broad range of telecommunications equipment and services to support building and campus communications infrastructure needs nationwide.

Network Operations Center

The MAI NOC is a 24x7x365 facility staffed by a team of skilled network specialists. MAI currently provides:

- 24x7 Phone Support
- Troubleshooting
- Training
- Complete device management
- Analyzing and assessing performance degradation
- Complete WAN analysis
- Rapid notification of outages
- Performance reporting on SLAs



Network Management

MAI provides seamless network management services to our customers for Frame Relay, ATM and IP Services utilizing Visual UpTime providing:

- Performance monitoring
- Connectivity/Device monitoring
- Fault isolation
- Advanced troubleshooting
- Historical/Traffic Analysis
- Planning & Reporting

Customers

MAI customers range from medium-sized businesses to Fortune 500 accounts, including:

- Naval Engineering Logistics Office
- Office of Naval Research
- US Generating
- US Army Medical Command
- Texas Workers' Compensation Commission
- Texas Department of Transportation
- Arizona Learning Systems
- Coconino Community College
- Eastern Arizona College
- Massachusetts State Lottery Commission
- Wheat First Union
- Circuit City
- INTELSAT
- ALCOA
- Orbital Sciences
- University of Houston
- Texas 911 Commission
- Marriott International
- Reynolds Metals
- Value City Department Stores
- Drug Emporium

Contact MAI

To find out how MAI can assist you contact one of our qualified sales representatives:

WESTERN REGION

Bob Ferreira, Director Western Region
(949) 713-4900

bferreira@managementapps.com

Rebecca Cook, Sales Manager
(562) 856-9334

rcook@managementapps.com

CENTRAL REGION

Michael Villarreal, Sales Manager
(512) 413-4609

mwillarreal@managementapps.com

EASTERN REGION/HEADQUARTERS

Michael Cole, Sales Manager
(703) 435-9110 ext. 3015

mcole@managementapps.com

HEADQUARTERS

14030 Thunderbolt Place
Chantilly, VA 20151
(888) MAI-3400

www.managementapps.com

M.C. Dean, Inc.

M.C. Dean, Inc. is a systems integrator with over fifty years of experience providing sophisticated telecommunications solutions to Government and commercial customers. Along with our team of subcontractor partners across the United States, M.C. Dean, Inc. is poised to provide GSA CONNECTIONS customers with unrivalled quality, responsiveness, customer service, and technical solutions. Please visit us at <http://connections.mcdean.com>, submit an email to orders@connections.mcdean.com, or call 703.802.6231 and ask for Jim Brabham. Awarded: Category 2 – Support Services

LIFE CYCLE SUPPORT

[Project Planning and Management](#) - M.C. Dean, Inc. offers extensive and successful experience as a major projects prime contractor for the design, development, installation, and implementation of both local and enterprise-wide telecommunications systems and services.

[Requirements Analysis and Systems Engineering](#) - Working closely with clients, M.C. Dean, Inc. conducts formal requirements analysis and develops high-level architectures and Systems Engineering documentation. M.C. Dean, Inc. uses a proven approach to requirements analysis throughout the system life-cycle following I.E.E.E. and other specifications.

[Network Implementation and Integration](#) - Our networking staff is certified in Cisco (CCIE, CCNE, CCNA), Microsoft (MCP+I, MCP, MCSE), Novell (CNE, CNA), and other networking technologies and knowledgeable in the most current network management software on the market.

[Network Operations and Maintenance](#) - M.C. Dean, Inc. operates a state-of-the-art network operations center (NOC) supporting our voice, video and data networks. Our NOC supports over 15,000 end users, including the U.S. Army, U.S. Navy, Federal Reserve, and U.S. Mint along with numerous classified agencies.

FUNCTIONAL EXPERTISE

[Data](#) - M.C. Dean, Inc.'s data solutions range from local (LAN), wide-area (WAN) and metropolitan-area networks (MANs) to sophisticated converged network architectures. Our data networking expertise includes fiber optic networking and protocols, wireless network hardware, software and integration, network security, network management systems, and multi-vendor, multi-protocol hardware and software solutions.

[Voice](#) - M.C. Dean, Inc. offers Voice Over IP (VOIP) and Unified Messaging (UM) solutions, along with traditional PBX and hybrid phone systems.

[Video](#) - M.C. Dean, Inc. is expert in real-time web-based video delivery for teleconferencing, security, monitoring, and other specialized applications. Our turnkey solutions encompass the camera to the web browser and all servers, switches, software and components in-between. We deploy the latest digital recording and storage devices and sophisticated network management and event-monitoring systems.

[Converged Networks](#) - M.C. Dean, Inc. offers proven solutions for converged, multi-service networks; combined enterprise data, voice and video expertise; engage in partnerships with leading convergence hardware and software vendors; and are backed by 50 years of design and engineering excellence.

[Security](#) - M.C. Dean, Inc. provides turnkey security solutions in the disciplines of network, communications, physical and electronic security. Our security specialists are certified, cleared to enter sensitive facilities, and keep abreast of the latest technological advances, codes, and standards.

[Network Infrastructure](#) - M.C. Dean, Inc. has unsurpassed expertise in designing, installing and maintaining fiber optic, copper, and coax network cable plants for Government and commercial customers including both Outside Plant and Inside Plant installations. We are expert in Premise Distribution Systems (PDS) that include transport media, interface electronics, and termination hardware for distribution of voice, data and video information throughout the enterprise.

[Operational Support Systems \(OSS\) and Managed Services](#) - The cornerstone of our converged carrier network is a scalable, modular Operations Support System (OSS) for managing all aspects of service delivery and customer relationship management. We offer our OSS software on both a licensed and application service provider model to meet individual client needs. The OSS also provides the delivery platform for our managed service offerings in voice, data and video.

[Private Network Services](#) - M.C. Dean, Inc. is pioneering the design, engineering and management of private, dedicated fiber networks for Government and commercial enterprises in order to maximize performance, flexibility, scalability and long term cost effectiveness.



Connections Desk Guide

NextiraOne Federal is a world class Connections contract holder with a full range of Nortel, Cisco, Alcatel and NEC products in over 75,000 contract line items. The NextiraOne Federal team has over 40 years of federal government contract experience and provides national resources to support our customers, which include:

- ❑ 500 Offices
- ❑ 60,000 Professionals
- ❑ Nationwide support with an estimated 400 subcontractors
- ❑ Our **Strong Vendor Relationships** Such As:
 - Leading Alcatel Partner
 - **Nortel** “Premier” Partner
 - #1 **Cisco** GSA Reseller & Cisco “Gold” Partner
 - #1 **Enterasys** GSA & Federal Partner
 - #1 **Sun Microsystems** Federal Partner
 - #1 **HP** Open/View Federal Partner
- ❑ Over 75,000 contract items on our GSA Connections Contract with Partners such as:



Offerings

NextiraOne Federal offers **product** and **services** that are covered in **Category 1** of the Connections contract. This includes **voice, data, video** and supporting equipment, services and labor.

Ordering and Contact Information:

To order, simply go to our website (www.nextiraonefederal.com) and click on “Connections”. This will take you to our Connections ordering site. For any questions, please call 866-CNX-NXOF or send an e-mail message to connections@nextiraonefederal.com

<u>NextiraOne Federal Sales</u>		
Paul Thuman, Director of Sales	703-934-1032	Paul.Thuman@nextiraonefederal.com
Kim Miles, Sales Manager, Regions 5, 6, 8, 9, 10, 11	703-934-1042	Kim.Miles@nextiraonefederal.com
Susana Torres, Sales Manager, Regions 1, 2, 3, 4, 7, 11	703-293-1768	Susana.Torres@nextiraonefederal.com
<u>NextiraOne Federal Program Team</u>		
Edward Loughman, Program Manager	703-934-1036	Edward.Loughman@nextiraonefederal.com
RJ Dunn, Deputy Program Manager	703-934-1023	RJ.Dunn@nextiraonefederal.com



SAIC and Connections: From the First Mile to The Enterprise

The Right Solutions • The Right Experience • The Right Team

Science Applications International Corporation (SAIC) is proud to have been selected by the General Services Administration to provide **Support Services** and **Solutions** under the Federal Technology Service Connections program. SAIC and our fourteen partner companies have demonstrated expertise in all aspects of telecommunications, including:

- **Voice / data / video systems**
- **Converged technologies – VoIP, CTI, UMS**
- **Switching - hardware and software**
- **Call centers**
- **Billing**
- **Web development**
- **Voice and video conferencing**
- **Wireless Systems / LMR**
- **Emergency response systems**
- **Integrated managed services**
- **Virtual private networks**
- **Network security**
- **Video surveillance**
- **Emerging network technologies**
- **....And much more**

The SAIC / Telcordia Technologies Team includes:

- Arrowhead Global Solutions Inc.
- American Systems Corporation
- Avaya
- Futron Inc.
- HCI Technologies Inc.
- MTC - Modern Technologies Corp.
- MTI - Management Technology Inc.
- NextiraOne Federal, LLC
- Parsons Consulting Group
- Premier Technical Services
- Qwest Government Services, Inc.
- SIGCOM, Inc
- T3 Corporation
- Wheat International.

Why Choose the SAIC Team?

SAIC and its Connections partners can provide Federal Government clients a wide range of management, organizational and business improvement services. The SAIC Team possesses world-class experience in providing leading-edge telecommunications services and solutions to a wide range of public and private sector organizations.

What We Offer

Using our experience as a diversified technical management, engineering, and research and development team, we can provide unparalleled excellence in delivering services to the Federal government. We are distinguished from our competitors due to the caliber of our people and the breadth and depth of our experience. Our experience and ability to assemble diverse teams and technologies allow us to rapidly respond to each customer's unique circumstances and provide best-in-class solutions. The SAIC Team offers a full spectrum of consultation, facilitation, survey, training, privatization support, program integration and project management services, as well as related support products to support Federal agencies' management, organizational and business improvement efforts.

SAIC Team points-of contact:

East Coast: Rob Mariani

Tel: 703-676-1572

Fax: 703-676-1525

Email: robert.j.mariani@saic.com

West Coast: Joe Deignan

Tel: 415-202-1821

Fax: 415-202-1813

Email: joseph.c.deignan@saic.com

For more information about the SAIC Connections Team and or capabilities, please visit our website: www.gsaconnections.com; email: gsaconnections@saic.com

SBC DataComm

SBC is one of the world's leading data, voice and Internet services providers. Through its world-class networks, SBC companies provide a full range of voice, data, networking and e-business services, as well as directory advertising and publishing. A Fortune 30 company, America's leading provider of high-speed DSL Internet Access services, and one of the nation's leading Internet Service Providers, SBC companies currently serve 58 million access lines nationwide. In addition, SBC companies own 60 percent of America's second-largest wireless company, Cingular Wireless, which serves more than 22 million wireless customers. Internationally, SBC companies have telecommunications investments in 25 countries. In 2003, FORTUNE magazine named SBC the Most Admired Telecommunications Company in America for the fourth consecutive year.

Nena M Romano
SBC Federal Marketing
6 Devine St.
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Veridian IT Services

- \$1B company providing full range of IT and telecom services to Federal, state, local and commercial customers
 - 7,000 employees—2,300 cleared at SCI level
 - ISO 9001:2000 registered
- Not a hardware vendor—providing independent assessments and recommendations
- Experience includes:
 - Requirements definition, analysis, systems engineering and integration
 - Engineering, installation and O&M, including NOCs, inside/outside active/passive infrastructure
 - Security engineering and accreditation, including PKI enabling and multi-level
 - Enterprise engineering and knowledge management
- Recent projects
 - Designed and implemented the Veterans Administration national backbone for over 250,000 users
 - Designed, installed, and currently operate the INS multimedia broadcasting and conferencing center, providing broadcasting to 160 INS locations nationwide
 - O&M of the Air Force's 24x7 Computer Emergency Response Team (CERT)

POCs: **Wayne Self, PM** **Kevin Apsley** **1-888-472-9268**
www.gsa-connections.com www.veridian.com



GSA CONNECTIONS

- Verizon was awarded all of the three contract categories: equipment, support services, and solutions.
- Offers a dedicated customer service center and an on-line system that gives the customer control over placing and tracking orders, reporting trouble and repair messages, and getting answers to billing inquiries.
- Provides a consolidated invoice that is easy to understand, saving time and money.
- Facilitates the convergence of voice, data, and video solutions in the Federal workspace.
- Verizon has the expertise, the nationwide resources and the experience as a recognized leader in the communications industry and is a proven partner with federal agencies.

For more information on GSA Connections, please contact our GSA Connections Customer Service Center at 1-877-892-6663 or visit us at www.verizon.com/gsaconnections.